# SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-Q

(Mark One)
\_ X\_QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1997 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File Number\_\_\_\_\_0-11576\_\_\_\_\_ Harris & Harris Group, Inc. (Exact name of registrant as specified in its charter) 13-3119827 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) One Rockefeller Plaza Suite 1430 New York, New York 10020 (Address of principal executive offices) (212) 332-3600 (Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes X No\_ Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. The number of shares of common stock, par value \$.01 per share, outstanding on October 29, 1997 was 10,584,971. Harris & Harris Group, Inc. Form 10-Q, September 30, 1997 <TABLE> <CAPTION> TABLE OF CONTENTS <S> <C>

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Harris & Harris Group, Inc. Form 10-Q, September 30, 1997

## PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

The information furnished in the accompanying financial statements reflects all adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim period presented.

On June 30, 1994, the Company's shareholders approved a proposal to allow the Company to make an election to become a Business Development Company ("BDC") under the Investment Company Act of 1940, as amended. The Company made such election on July 26, 1995. Certain information and disclosures normally included in the financial statements in accordance with Generally Accepted Accounting Principles have been condensed or omitted as permitted by Regulation S-X and Regulation S-K. It is suggested that the accompanying financial statements be read in conjunction with the audited financial statements and notes thereto for the year ended December 31, 1996 contained in the Company's 1996 Annual Report.

On September 25, 1997, the Company's Board of Directors approved a proposal to seek qualification in 1998 as a Regulated Investment Company ("RIC") under Sub-Chapter M of the Internal Revenue Code. As a RIC, the Company must distribute at least 90% of its taxable net investment income and may either distribute or retain its taxable net realized capital gains on investments. There can be no assurance that the Company will qualify as a RIC or that if it does qualify that it will continue to qualify.

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# ASSETS

ASSETS	
<\$>	
September 30, 1997 (Unaudited)	December 31, 1996
Investments, at value (See accompanying schedule of investments and notes) \$2	29,049,614 \$ 35,648,682 2,438 155,440 2 198,342 16,512 2,119,492 7,606 0
Total assets \$ 32,636,37	9 \$ 38,555,290
LIABILITIES & NET ASSETS	
Accounts payable and accrued liabilities . \$	
Deferred rent	
Total liabilities	
Net assets	
Net assets are comprised of: Preferred stock, \$0.10 par value, 2,000,000 shares authorized; none issued Common stock, \$0.01 par value, 25,000,000 shares authorized; 10,442,682 issued and outstanding at 9/30/97 and 12/31/96 Additional paid in capital	104,427 104,427 0,576 15,850,576
Net assets	
Shares outstanding	682 10,442,682
Net asset value per outstanding share \$	3.05 \$ 3.44

	The accompanying notes are an integral part	of these financial statements.
4		
	ONS	
(Unaudited)

<S> <C> <C> <C> <C> Three Three Nine Nine Months Months Months Months Ended Ended Ended Ended Sept. 30, Sept. 30, Sept. 30, Sept. 30, 1997 1997 1996 1996

Investment income:

Interest from:

Fixed-income securities \$ 147,099 \$ 194,570 \$ 362,330 \$ 625,434 Affiliated companies. . 11,111 9,556 30,000 29,667

```
Dividend Income --
                        0
  Unaffiliated Companies
                                  0
                                          0
                                               8,024
 Other income. . . . . . 10,000 13,440 18,369 49,146
  Total investment income 168,210 217,566 410,699 712,271
Expenses:
 Salaries and benefits . . 442,888 367,772 1,229,131 1,152,078
 Administration and
 operations..... 77,800 130,061
                                       303,576
                                                 384,379
 Professional fees . . . . 47,071 132,208 189,900
 Directors' fees and
 47,203
Depreciation. . . . . . 15,000 14,500 45,000 43,187
Custodian fees. . . . . 5,039 2,929 12,182 9,040
 Restructuring expenses. . 100,000 0 100,000
  Total expenses . . . . 753,221 709,386 2,068,654 2,230,703
 Operating loss before
 income taxes. . . . . (585,011) (491,820) (1,657,955) (1,518,432)
 Income tax benefit (Note 5) 497,297 171,181 665,644 524,458
Net operating loss. . . . . (87,714) (320,639) (992,311) (993,974)
Net realized (loss) gain
 on investments:
 Realized (loss) gain on
  sale of investments
                      (95,052) (51,277) 696,086 (213,584)
  Total realized
                   (95,052) (51,277) 696,086 (213,584)
   (loss) gain
 Income tax benefit
  (provision) (Note 5)
                    33,268 17,947 (243,630)
                                                    74,754
 Net realized (loss)
  gain on investments (61,784) (33,330) 452,456 (138,830)
              ______
Net realized loss. . . . (149,498) (353,969) (539,855) (1,132,804)
Net increase (decrease)
in unrealized appreciation
on investments:
 Increase as a result
                    102,314 37,831
 of investments sales
 Decrease as a result
                                    0 (1,730,910)
 of investments sales
                      (391,084)
 Increase on investments
 held . . . . . . 2,391,856 93,404 4,770,561 3,885,217
 Decrease on investments
 held . . . . . . . (953,126) (518,112) (8,483,926) (1,409,833)
              -----
  Change in unrealized
   appreciation on
   investments\dots\\
                    1,149,960 (386,877) (5,444,275) 2,475,384
 Income tax (provision)
  benefit (Note 5)
                    (390,502) 135,406 1,905,496 (866,385)
 Net increase (decrease)
  in unrealized
  appreciation on
  investments. . . . . 759,458 (251,471) (3,538,779) 1,608,999
Net increase (decrease)
 in net assets from
 operations:
 Total..... $ 609,960 $ (605,440) $(4,078,634) $ 476,195
```

</TABLE> The accompanying notes are an integral part of these financial statements. 5 <TABLE> <CAPTION> STATEMENTS OF CASH FLOWS (Unaudited) <C> <S> $\langle C \rangle$ Nine Months Ended Nine Months Ended September 30, 1997 September 30, 1996 Cash flows (used in) provided by operating activities: Net (decrease) increase in net assets \$ (4,078,634) resulting from operations . . . . \$ 476,195 Adjustments to reconcile (decrease) increase in net assets from operations to net cash used in operating activities: Net realized and unrealized loss (gain) 4,748,189 on investments..... (2,261,800)Deferred income taxes . . . . . (1,940,490)867,442 Depreciation. . . . . . . . . . 45,000 43,187 Other . . . . . . . . . . . . . . . . (1,893)Changes in assets and liabilities: Receivable from brokers . . . . (557,606)205,789 Prepaid expenses. . . . . . . . 64,182 58,288 Interest receivable . . . . . . 123,740 239,286 Taxes receivable..... (387,020)(600,271)Other assets..... 102,162 (4,292)Accounts payable and accrued liabilities . . . . . . . . . 107,152 (21,664)Deferred rent . . . . . . . . . (6,939)3,341 Purchase of fixed assets. . . . . (32,815)(23,618)Net cash used in operating activities (1,803,882)(1,029,207)Cash flows provided by (used in) investing activities: Net sale of short-term investments and marketable securities . . . . 5,011,522 5,156,883 Investment in private placements. . . (3,160,642)(4,406,614)Net cash provided by investing activities 1,850,880 750,269 Cash flows provided by financing activities: Proceeds from exercise of stock options 0 87,500 Net cash provided by financing activities 87,500 Net increase (decrease) in cash and cash equivalents: Cash and cash equivalents at beginning of the period . . . . . 155,440 364,354 Cash and cash equivalents at end of the period . . . . . . . . 202,438 172,916 Net increase (decrease) in cash 46,998 and cash equivalents . . . . . . . . \$ (191,438) Supplemental disclosures of cash flow information: 5,959 57,234 Income taxes paid..... \$

0.06 \$ (0.06) \$

(0.39)\$

Per outstanding share

</TABLE>

```
<TABLE>
<CAPTION>
           STATEMENTS OF CHANGES IN NET ASSETS
                (Unaudited)
               <C>
                         <C>
                                               <C>
<S>
                                   <C>
               Three
                         Three
                                    Nine
                                               Nine
               Months
                          Months
                                    Months
                                                 Months
               Ended
                          Ended
                                     Ended
                                                Ended
                                              Sept. 30,
             Sept. 30,
                        Sept. 30,
                                  Sept. 30,
                1997
                          1996
                                    1997
                                               1996
Changes in net assets from operations:
 Net operating loss $ (87,714) $ (320,639) $ (992,311) $ (993,974)
 Net realized (loss)
 gain on investments (61,784)
                               (33,330)
                                           452,456
                                                       (138,830)
 Net (decrease) increase
 in unrealized
 appreciation on
  investments as a
 result of sales. . (190,710)
                              24,590 (1,125,092)
                                                        0
 Net increase (decrease)
 in unrealized
 appreciation on
                                                       1,608,999
 investments held 950,168 (276,061) (2,413,687)
 Net increase
 (decrease) in net
 assets resulting
                    609,960
 from operations
                               (605,440) (4,078,634)
                                                        476,195
Changes in net assets from
 capital stock transactions:
 Proceeds from exercise of
  stock options
                 0
                                              87,500
 Tax benefit of restricted
  stock award and common
  stock transactions
                                               72,188
 Net increase in net
  assets resulting
  from capital stock
  transactions
                                            159,688
Net increase (decrease)
 in net assets . . . 609,960
                            (605,440) (4,078,634)
                                                      635,883
Net assets:
 Beginning of period 31,244,009 37,803,232 35,932,603
                                                          36,561,909
                 -----
 End of period
                 $ 31,853,969 $ 37,197,792 $ 31,853,969 $ 37,197,792
</TABLE>
 The accompanying notes are an integral part of these financial statements.
                    7
<TABLE>
<CAPTION>
         SCHEDULE OF INVESTMENTS SEPTEMBER 30, 1997
                (Unaudited)
```

```
<S>
                         <C>
                                    <C>
                                                  <C>
                         Method of Shares/
                       Valuation (3) Principal
                                                   Value
Investments in Unaffiliated
Companies (8)(13)(14) --
12.0% of total investments
Publicly Traded Portfolio
(Common stock unless noted
otherwise) -- 8.6% of total
investments
 Oil and Gas Related
  CORDEX Petroleums Inc. (1)
    Argentine and Chilean
    oil and gas exploration
   Class A Common Stock. . . . . . . (C)
                                            4,052,080 $ 189,865
 Biotechnology and Healthcare Related
  Fuisz Technologies, Ltd. (1)(4) . . . . (C)
                                              125,000 1,765,625
  PharmaPrint, Inc. (1)(4) .....(C)
                                           20,000
                                                     270,000
  Zonagen, Inc. (1)(4)....(C)
                                           7,500
                                                    270,000
Total Publicly Traded Portfolio (cost: $1,673,212). . . . . . $ 2,495,490
Private Placement Portfolio (Illiquid) -- 3.4% of total investments
  Exponential Business Development
   Company (1)(2)(5)
    Venture capital partnership
     focused on early stage companies
   Limited partnership interest . . . . (A)
                                                -- $ 25,000
  Princeton Video Image, Inc. (1)(2)(6)(7)
    Real time sports and entertainment
     advertising 2.8% of fully diluted equity
    Common Stock . . . . . . . (D)
                                          150,200
                                                      976,300
Total Private Placement Portfolio (cost: $683,075). . . . . . $ 1,001,300
Total Investments in
 Unaffiliated Companies (cost: $2,356,287). . . . . . . . $ 3,496,790
</TABLE>
   The accompanying notes are an integral part of this schedule.
<TABLE>
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          SCHEDULE OF INVESTMENTS SEPTEMBER 30, 1997
                  (Unaudited)
<S>
                          <C>
                                     <C>
                                                  <C>
                          Method of Shares/
                        Valuation (3) Principal
                                                  Value
Private Placement Portfolio in
Non-Controlled Affiliates (8)(14)
(Illiquid) -- 51.5% of total investments
Dynecology Incorporated (1)(2)(6) --
Develops various environmental
intellectual properties -- Option
expiring 12/16/98 to purchase
at $15 per share 135,000 shares of
Common Stock equaling 18.2% of
fully diluted equity....(D)
                                           -- $
                                                  25,000
Gel Sciences, Inc. (1)(2)(6) --
Develops engineered response gels
for controlled release systems --
```

10.9% of fully diluted equity

```
Warrants at $1.65 expiring 02/01/00 . . . . (D)
Common Stock. . . . . . . . . . (D)
Series A Preferred Stock. . . . . . . (D)
                                          135,178
Series A-1 Preferred Stock. . . . . . . (D)
                                             57,607
Series B Convertible Preferred Stock. . . . . (D)
                                                397 409
Series C Convertible Preferred Stock. . . . . (D)
Demand Promissory Note. . . . . . . . . (A) $ 316,000
                                                          696,000
Genomica Corporation (1)(2)(6)(9) --
Develops software that enables
the study of complex genetic diseases --
11.0% of fully diluted equity
Common Stock. . . . . . . . . . . . (A)
                                          199,800
Series A Voting Convertible Preferred Stock . (A) 1,660,200
Harber Brothers Productions, Inc. (1)(2)(6) --
Finances, produces and markets media
products that combine entertainment,
music, learning and interactivity --
18.7% of fully diluted equity
Series A Voting Convertible Preferred Stock (D)
                                                                   1
Demand Promissory Note.....(D) $ 250,000
Highline Capital Management, LLC. (2)(5) --
Organizes and manages investment
partnerships -- 24.9% of fully
diluted equity....(A)
                                                500,000
Highline Offshore Advisors, LLC. (1)(2)(4)(6) --
Organizes and manages offshore
investment vehicles -- 24.9% of fully
diluted equity....(A)
                                                500,000
NBX Corporation (1)(2)(6)(11) -- Exploits
innovative distributed computing
technology for use in small business
telephone systems -- 15.4% of fully diluted equity
Series A Convertible Preferred Stock. . . . (B)
                                                500,000
Series C Convertible Preferred Stock. . . . . (B)
                                                240,793
Series D Convertible Preferred Stock. . . . . (B)
                                                 59,965
                                                          4,540,298
Nanophase Technologies Corporation (1)(2)(6) --
Manufactures and markets inorganic
crystals of nanometric dimensions
6.4% of fully diluted equity
Series D Convertible Preferred Stock. . . . . (B) 1,162,204
                                                           3,486,612
PHZ Capital Partners Limited Partnership (2)(5)
 -- Organizes and manages investment
partnerships -- 20.0% of fully diluted equity
Limited partnership interest. . . . . . (B)
                                                   1,000,000
One year 8% note due 9/22/98.....(A) $ 500,000
                                                           500,000
PureSpeech, Inc. (1)(2)(6) -- Develops and
markets innovative speech recognition
technology -- 8.3% of fully diluted equity
Series A Voting Convertible Preferred Stock (D)
                                                  476,190
Convertible Promissory Note . . . . . . . . (A) $ 243,980
Questech Corporation (1)(2)(5)(6)(10) --
Manufactures and markets proprietary
decorative tiles and signs -- 15.4% of
fully diluted equity
Common Stock. . . . . . . . . . (D) 565,792
 Warrants at $4.00 expiring 11/28/01 . . . . (A) 166,667
Total Private Placement Portfolio in
Non-Controlled Affiliates (cost: $12,171,802) . . . . . $ 14,942,651
</TABLE>
  The accompanying notes are an integral part of this schedule.
<TABLE>
<CAPTION>
          SCHEDULE OF INVESTMENTS SEPTEMBER 30, 1997
                 (Unaudited)
<S>
                           <C>
                                     <C>
                                                  <C>
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Private Placement Portfolio in Controlled Affiliates (8)(14) (Illiquid) -- 4.4% of total investments

BioSupplyNet, Inc. (1)(2)(6)(12) --Expands commercially the print and World Wide Web product directories developed by Cold Spring Harbor Laboratory Press 38.3% fully diluted equity Series A Convertible Preferred Stock. . . . (A) 775,000 \$ 775,000 MultiTarget, Inc. (1)(2)(6) -- Developing intellectual property related to localized treatment of cancer 37.5% of fully diluted equity Series A Convertible Preferred Stock. . . . (D) 375,000 0 NeuroMetrix, Inc. (1)(2)(6) -- Developing devices for: 1) diabetics to monitor their blood glucose and 2) detection of carpal tunnel syndrome -- 30.0% of fully diluted equity Series A Convertible Preferred Stock. . . . . (A) 175,000 Series B Convertible Preferred Stock. . . . (A) 125,000 410,000 nFX Corporation (1)(2) -- Develops neural-network software 38.3% of fully diluted equity Series A Voting Convertible Preferred Stock (D) 1,294,288 Series B Non-Voting Convertible Preferred Stock . . . . . . . . (D) Demand Promissory Note. . . . . . . . . (D) \$ 200,000 100,000 Total Private Placement Portfolio in Controlled Affiliates (cost: \$4,028,116)..... \$ 1,285,000 U.S. Government Obligations -- 32.1% of total investments U.S. Treasury Note dated 03/01/93 due date 02/28/98 -- 5.125% rate . . . . . . . . (H) \$ 5,000,000 \$ 4,993,750 U.S. Treasury Bill dated 04/10/97 due date 10/09/97 -- 5.1% yield. . . . . . . . (K) \$ 400,000 396,432 U.S. Treasury Bill dated 11/14/96 due date 11/13/97 -- 5.5% yield. . . . . . . . (K) \$ 1,590,000 1,534,183 U.S. Treasury Bill dated 05/22/97 due date 11/20/97 -- 4.9% yield. . . . . . . . (K) \$ 600,000 595,280 U.S. Treasury Bill dated 05/29/97 due date 11/28/97 -- 4.8% yield. . . . . . . . (K) \$ 525,000 520,922 U.S. Treasury Bill dated 12/12/96 due date 12/11/97 -- 5.0% yield. . . . . . . . (K) \$ 1,300,000 1,284,606 Total Investments in U.S. Government Obligations Total Investments -- 100% (cost: \$27,826,300). . . . . . . . \$29,049,614

</TABLE>

The accompanying notes are an integral part of this schedule.

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# SCHEDULE OF INVESTMENTS SEPTEMBER 30, 1997 (Unaudited)

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#### Notes to Schedule of Investments:

- (1) Represents a non-income producing security. Equity investments that have not paid dividends within the last twelve months are considered to be non-income producing.
- (2) Legal restrictions on sale of investment.
- (3) See Footnote to Schedule of Investments for a description of the Method of

- Valuation A to L.
- (4) These investments were made during 1997. Accordingly, the amounts shown on the schedule represent the gross additions in 1997.
- (5) No activity (either sales/purchases of securities or changes in valuation) occurred in these investments during the nine months ended September 30, 1997
- (6) These investments are development stage companies. A development stage company is defined as a company that is devoting substantially all of its efforts to establishing a new business, and either has not yet commenced its planned principal operations or has commenced such operations but has not realized significant revenue from them.
- (7) Formerly named Princeton Electronic Billboard, Inc.
- (8) Investments in unaffiliated companies consist of investments where Harris & Harris Group, Inc. (the "Company") owns less than 5 percent of the investee company. Investments in non-controlled affiliated companies consist of investments where the Company owns more than 5 percent but less than 25 percent of the investee company. Investments in controlled affiliated companies consist of investments where the Company owns more than 25 percent of the investee company.
- (9) Genomica Corporation was cofounded by the Company, Cold Spring Harbor Laboratory and Falcon Technology Partners, LP. Mr. G. Morgan Browne serves on the Board of the Company and is Administrative Director of Cold Spring Harbor Laboratory.
- (10) Formerly named Intaglio, Ltd.
- (11) Formerly named PowerVoice Technologies, Inc.
- (12) BioSupplyNet, Inc. was cofounded by the Company, Cold Spring Harbor Laboratory and other investors. Mr. G. Morgan Browne serves on the Board of Directors and is Administrative Director of Cold Spring Harbor Laboratory.
- (13) The aggregate cost for federal income tax purposes of investments in unaffiliated companies is \$2,463,964. The gross unrealized appreciation based on the tax cost for these securities is \$1,341,037. The gross unrealized depreciation based on the tax cost for these securities is \$308,211.
- (14) The percentage ownership of each investee disclosed in the Schedule of Investments expresses the potential common equity interest in each such investee. The calculated percentage represents the amount of issuer's common stock the Company owns or can acquire as a percentage of the issuer's total outstanding common stock plus common shares reserved for issued and outstanding warrants, convertible securities and stock option grants.

The accompanying notes are an integral part of this schedule.

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# FOOTNOTE TO SCHEDULE OF INVESTMENTS

#### ASSET VALUATION POLICY GUIDELINES

The Company's investments can be classified into five broad categories for valuation purposes:

- 1) EQUITY-RELATED SECURITIES
- 2) INVESTMENTS IN INTELLECTUAL PROPERTY OR PATENTS OR RESEARCH AND DEVELOPMENT IN TECHNOLOGY OR PRODUCT DEVELOPMENT
- 3) LONG-TERM FIXED-INCOME SECURITIES
- 4) SHORT-TERM FIXED-INCOME INVESTMENTS
- 5) ALL OTHER INVESTMENTS

The Investment Company Act of 1940 (the "1940 Act") requires periodic valuation of each investment in the Company's portfolio to determine net asset value. Under the 1940 Act, unrestricted securities with readily available market quotations are to be valued at the current market value; all other assets must be valued at "fair value" as determined in good faith by or under the direction of the Board of Directors.

valuation guidelines and 2) ensuring the valuation of investments within the prescribed guidelines.

The Company's Investment and Valuation Committee, comprised of at least three or more Board members, is responsible for reviewing and approving the valuation of the Company's assets within the guidelines established by the Board of Directors.

Fair value is generally defined as the amount that an investment could be sold for in an orderly disposition over a reasonable time. Generally, to increase objectivity in valuing the assets of the Company, external measures of value, such as public markets or third-party transactions, are utilized whenever possible. Valuation is not based on long-term work-out value, nor immediate liquidation value, nor incremental value for potential changes that may take place in the future.

Valuation assumes that, in the ordinary course of its business, the Company will eventually sell its investment.

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The Company's valuation policy with respect to the five broad investment categories is as follows:

#### **EQUITY-RELATED SECURITIES**

Equity-related securities are carried at fair value using one or more of the following basic methods of valuation:

- A. Cost: The cost method is based on the original cost to the Company. This method is generally used in the early stages of a company's development until significant positive or negative events occur subsequent to the date of the original investment that dictate a change to another valuation method. Some examples of such events are: 1) a major recapitalization; 2) a major refinancing; 3) a significant third-party transaction; 4) the development of a meaningful public market for the company's common stock; 5) significant positive or negative changes in the company's business.
- B. Private Market: The private market method uses actual third-party transactions in the company's securities as a basis for valuation, using actual, executed, historical transactions in the company's securities by responsible third parties. The private market method may also use, where applicable, unconditional firm offers by responsible third parties as a basis for valuation.
- C. Public Market: The public market method is used when there is an established public market for the class of the company's securities held by the Company. The Company discounts market value for securities that are subject to significant legal, contractual or practical restrictions, including large blocks in relation to trading volume. Other securities, for which market quotations are readily available, are carried at market value as of the time of valuation.

Market value for securities traded on securities exchanges or on the NASDAQ National Market System is the last reported sales price on the day of valuation. For other securities traded in the over-the-counter market and listed securities for which no sale was reported on that day, market value is the mean of the closing bid price and asked price on that day.

This method is the preferred method of valuation when there is an established public market for a company's securities, as that market provides the most objective basis for valuation.

D. Analytical Method: The analytical method is generally used to value an investment position when there is no established public or private market in the company's securities or when the factual information available to the Company dictates that an investment should no longer be valued under either the cost or private market method. This valuation method is inherently imprecise and ultimately the result of reconciling the judgments of the Company's Investment and Valuation Committee members, based on the data available to them. The resulting valuation, although stated as a precise number, is necessarily within a range of values that vary depending upon the

significance attributed to the various factors being considered. Some of the factors considered may include the financial condition and operating results of the company, the long-term potential of the business of the company, the values of similar securities issued by companies in similar businesses, the proportion of the company's securities owned by the Company and the nature of any rights to require the company to register restricted securities under applicable securities laws.

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# INVESTMENTS IN INTELLECTUAL PROPERTY OR PATENTS OR RESEARCH AND DEVELOPMENT IN TECHNOLOGY OR PRODUCT DEVELOPMENT

Such investments are carried at fair value using the following basic methods of valuation:

- E. Cost: The cost method is based on the original cost to the Company. Such method is generally used in the early stages of commercializing or developing intellectual property or patents or research and development in technology or product development until significant positive or adverse events occur subsequent to the date of the original investment that dictate a change to another valuation method.
- F. Private Market: The private market method uses actual third-party investments in intellectual property or patents or research and development in technology or product development as a basis for valuation, using actual executed historical transactions by responsible third parties. The private market method may also use, where applicable, unconditional firm offers by responsible third parties as a basis for valuation.
- G. Analytical Method: The analytical method is used to value an investment after analysis of the best available outside information where the factual information available to the Company dictates that an investment should no longer be valued under either the cost or private market method. This valuation method is inherently imprecise and ultimately the result of reconciling the judgments of the Company's Investment and Valuation Committee members. The resulting valuation, although stated as a precise number, is necessarily within a range of values that vary depending upon the significance attributed to the various factors being considered. Some of the factors considered may include the results of research and development, product development progress, commercial prospects, term of patent and projected markets.

### LONG-TERM FIXED-INCOME SECURITIES

H. Fixed-Income Securities for which market quotations are readily available are carried at market value as of the time of valuation using the most recent bid quotations when available.

Securities for which market quotations are not readily available are carried at fair value using one or more of the following basic methods of valuation:

- I. Fixed-Income Securities are valued by independent pricing services that provide market quotations based primarily on quotations from dealers and brokers, market transactions, and other sources.
- J. Other Fixed-Income Securities that are not readily marketable are valued at fair value by the Investment and Valuation Committee.

### SHORT-TERM FIXED-INCOME INVESTMENTS

K. Short-Term Fixed-Income Investments are valued at market value at the time of valuation. Short-term debt with remaining maturity of 60 days or less is valued at amortized cost.

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#### ALL OTHER INVESTMENTS

L. All Other Investments are reported at fair value as determined in good faith by the Investment and Valuation Committee.

The reported values of securities for which market quotations are not readily available and for other assets reflect the Investment and Valuation Committee's

judgment of fair values as of the valuation date using the outlined basic methods of valuation. They do not necessarily represent an amount of money that would be realized if the securities had to be sold in an immediate liquidation. The Company makes many of its portfolio investments with the view of holding them for a number of years, and the reported value of such investments may be considered in terms of disposition over a period of time. Thus valuations as of any particular date are not necessarily indicative of amounts that may ultimately be realized as a result of future sales or other dispositions of investments held.

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# NOTES TO FINANCIAL STATEMENTS (Unaudited)

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#### NOTE 1. THE COMPANY

Harris & Harris Group, Inc. (the "Company") is a venture capital investment company operating as a business development company ("BDC") under the Investment Company Act of 1940 ("1940 Act"). A BDC is a specialized type of investment company under the 1940 Act. The Company operates as an internally managed investment company whereby its officers and employees, under the general supervision of its Board of Directors, conduct its operations.

The Company elected to become a BDC on July 26, 1995, after receiving the necessary approvals. From July 31, 1992 until the election of BDC status, the Company operated as a closed-end, non-diversified, investment company under the 1940 Act. Upon commencement of operations as an investment company, the Company revalued all of its assets and liabilities at fair value as defined in the 1940 Act. Prior to such time, the Company was registered and filed under the reporting requirements of the Securities and Exchange Act of 1934 as an operating company and, while an operating company, operated directly and through subsidiaries.

On September 25, 1997, the Company's Board of Directors approved a proposal to seek qualification in 1998 as a Regulated Investment Company ("RIC") under Sub-Chapter M of the Internal Revenue Code. As a RIC, the Company must distribute at least 90% of its taxable net investment income and may either distribute or retain its taxable net realized capital gains on investments. There can be no assurance that the Company will qualify as a RIC or that if it does qualify it will continue to qualify.

#### NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of significant accounting policies followed in the preparation of the financial statements:

Cash and Cash Equivalents. Cash and cash equivalents include money market instruments with maturities of less than three months.

Portfolio Investment Valuations. Investments are stated at "fair value" as defined in the 1940 Act and in the applicable regulations of the Securities and Exchange Commission. All assets are valued at fair value as determined in good faith by, or under the direction of, the Board of Directors. See the Asset Valuation Policy Guidelines in the Footnote to Schedule of Investments.

Securities Transactions. Securities transactions are accounted for on the date the securities are purchased or sold (trade date); dividend income is recorded on the ex-dividend date; and interest income is accrued as earned. Realized gains and losses on investment transactions are determined on the first-in, first-out basis for financial reporting and tax basis.

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Income Taxes. The Company records income taxes using the liability method in accordance with the provision of Statement of Financial Accounting Standards No. 109. Accordingly, deferred tax liabilities have been established to reflect temporary differences between the recognition of income and expenses for financial reporting and tax purposes, the most significant difference of which relates to the Company's unrealized appreciation on investments.

Reclassifications. Certain reclassifications have been made to the September 30, 1996 and December 31, 1996 financial statements to conform to the September 30, 1997 presentation.

Estimates by Management. The preparation of the financial statements in conformity with Generally Accepted Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of September 30, 1997 and December 31,1996 and the reported amounts of revenues and expenses for the three and nine months ended September 30, 1997 and September 30, 1996. Actual results could differ from these estimates.

#### NOTE 3. STOCK OPTION PLAN AND WARRANTS OUTSTANDING

On August 3, 1989, the shareholders of the Company approved the 1988 Long Term Incentive Compensation Plan. On June 30, 1994, the shareholders of the Company approved various amendments to the 1988 Long Term Incentive Compensation Plan: 1) to conform to the provisions of the Business Development Company regulations under the 1940 Act, which allow for the issuance of stock options toqualified participants; 2) to increase the reserved shares under the amended plan; 3) to call the plan the 1988 Stock Option Plan, as Amended and Restated (the "1988 Plan"); and 4) to make various other amendments. On October 20, 1995, the shareholders of the Company approved an amendment to the 1988 Plan authorizing automatic 20,000 share grants of non-qualified stock options to newly elected non-employee directors of the Company.

Under the 1988 Plan, the number of shares of common stock of the Company reserved for issuance is equal to 20 percent of the outstanding shares of common stock of the Company at the time of grant. However, so long as warrants, options, and rights issued to persons other than the Company's directors, officers, and employees at the time of grant remain outstanding, the number of reserved shares under the 1988 Plan may not exceed 15 percent of the outstanding shares of common stock of the Company at the time of grant, subject to certain adjustments.

The 1988 Plan provides for the issuance of incentive stock options and non-qualified stock options to eligible employees as determined by the Compensation Committee of the Board (the "Committee"), which is composed of four non-employee directors. The Committee also has the authority to construe and interpret the 1988 Plan, to establish rules for the administration of the 1988 Plan and, subject to certain limitations, to amend the terms and conditions of anyoutstanding awards. Options may be exercised for up to 10 years from the date of grant at prices not less than the fair market value of the Company's common stock at the date of grant. The 1988 Plan provides that payment by the optionee upon exercise of an option may be made using cash or Company stock held by the optionee.

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The Company accounts for the 1988 Plan under APB Opinion No. 25, under which no compensation cost has been recognized. Had compensation cost for the 1988 Plan been determined consistent with the fair value method required by FASB Statement No. 123 ("FASB No. 123"), the Company's net realized loss and net asset value per share would have been reduced to the following pro-forma amounts:

<TABLE>

 $\langle S \rangle$ 

<C> <C> <C> <C>

Three Months Three Months Nine Months Nine Months Ended Ended Ended Ended Sept. 30, 1997 Sept. 30, 1996 Sept. 30, 1997 Sept. 30, 1996

Net realized loss:

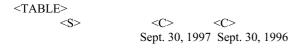
As Reported \$ (149,498) \$ (353,969) \$ (539,855) \$ (1,132,804) Pro Forma \$ (255,264) \$ (454,783) \$ (857,152) \$ (1,435,246)

Net Asset Value per share:

As Reported \$ 3.05 \$ 3.56 \$ 3.05 \$ 3.56 Pro Forma \$ 3.04 \$ 3.55 \$ 3.02 \$ 3.52

#### </TABLE>

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions:



0.60 0.61 Stock volatility Risk-free interest rate 6.3 % 6.3 % 7 7 Option term in years Stock dividend yield

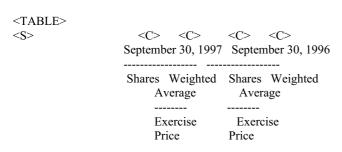
#### </TABLE>

Because the FASB No. 123 method of accounting has not been applied to options granted prior to January 1, 1995, the resulting pro-forma compensation cost and related impact on net realized loss and net asset value per share may not be representative of that value to be expected in future years.

The Company has granted options on 1,130,000 shares and 237,605 warrants through September 30, 1997.

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A summary of the status of the Company's 1988 Plan at September 30, 1997 and 1996 and changes during the nine months then ended is presented in the table and narrative below:



value of options granted

Outstanding at beginning	ıg	
of the period	-	1,050,000 \$4.44
Granted	320,000 \$3.94	80,000 \$6.39
Exercised	50	,000 \$1.75
Forfeited	270,000 \$5.34	64,000 \$5.38
Expired		-
Outstanding at end		
of period	1,130,000 \$4.22	1,016,000 \$4.67
Exercisable at end		
of period	439,000 \$3.60	398,000 \$3.38
Weighted average fair		

#### </TABLE>

The range of exercise prices for the outstanding options as of September 30, 1997:

\$2.50

\$4.09

# <TABLE>

<s></s>	<c></c>	<c></c>
Options		ee Remaining Life ears)
8,000	\$1.1875	0.25
150,000	\$1.6250	0.25
50,000	\$3.0000	0.25
50,000	\$3.7500	0.25
410,000	\$5.3750	0.25
2,000	\$5.7500	0.25
60,000	\$6.1875	0.25

20,000	\$7.0000	0.25
80,000	\$3.6250	0.25
300,000	\$3.8750	0.25

#### </TABLE>

The Company's 1988 Plan will be cancelled as of December 31, 1997, eliminating all stock options. Instead, as of January 1, 1998, the Company will implement an employee profit-sharing plan that provides for profit sharing equal to 20 percent of net after-tax income, with the exception of unrealized gains as of September 30, 1997, on which gains the Company will not pay employee profit-sharing.

As of September 30, 1997, the Company's Chairman held outstanding warrants to purchase 237,605 shares of common stock at a price of \$2.0641 per share, expiring in 1999. These warrants were exercised in October 1997.

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#### NOTE 4. EMPLOYEE BENEFITS

As of August 15, 1990, the Company entered into a non-competition, employment and severance contract with its Chairman, Charles E. Harris, pursuant to which he is to receive compensation in the form of salary and other benefits. This contract was amended on June 30, 1992, January 3, 1993, June 30, 1994 and September 25, 1997. The term of the contract expires on December 31, 1999.

Base salary is to be increased annually to reflect inflation and in addition may be increased by such amount as the Compensation Committee of the Board of Directors of the Company deems appropriate. In addition, Mr. Harris would be entitled, under certain circumstances, to receive severance pay under the employment and severance contracts.

As of January 1, 1989, the Company adopted an employee benefits program covering substantially all employees of the Company under a 401(k) Plan and Trust Agreement. The Company's contribution to the plan is determined by the Compensation Committee during the fourth quarter.

On June 30, 1994, the Company adopted a plan to provide medical and health coverage for retirees, their spouses and dependents who, at the time of retirement, have ten years of service with the Company and have attained 50 years of age or have attained 45 years of age and have 15 years of service with the Company. On February 10, 1997, the Company amended this plan to include employees who "have seven full years of service and have attained 58 years of age." The coverage is secondary to any government provided or subsequent employer provided health insurance plans. Based upon actuarial estimates, the Company provided an original reserve of \$176,520 that was charged to operations for the period ending June 30, 1994. As of September 30, 1997, the Company had a reserve of \$232,415 for the plan.

#### NOTE 5. INCOME TAXES

Prior to 1998, the Company had not elected tax treatment available to Regulated Investment Companies ("RIC") under Sub-Chapter M of the Internal Revenue Code. Accordingly, for federal and state income tax purposes, the Company is taxed at statutory corporate rates on its income, which enables the Company to offset any future net operating losses against prior years' net income. The Company may carry back operating losses against net income two years and carry forward such losses 20 years. In 1998, the Company will seek to qualify as a RIC. There can be no assurance that the Company will qualify as a RIC or that if it does qualify that it will continue to qualify.

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For the three and nine months ended September 30, 1997 and 1996, the Company's income tax (benefit) provision was allocated as follows:

<TABLE>



Months Months Months Months Ended Ended Ended Ended Sept. 30, Sept. 30, Sept. 30, 1997 1996 1997 1996

Investment operations. . . . \$ (497,297)\$ (171,181)\$ (665,644)\$ (524,458)

Realized (loss) gain
on investments . . . . (33,268) (17,947) 243,630 (74,754)

Increase (decrease)
in unrealized appreciation
on investments . . . . 390,502 (135,406) (1,905,496) 866,385

Total income tax
(benefit) provision. . . \$ (140,063)\$ (324,534)\$(2,327,510)\$ 267,173

The above tax (benefit) provision consists of the following:

Current -- Federal . . . . . \$ (387,020)\$ (188,540)\$ (387,020)\$ (600,269)

Deferred -- Federal . . . . 246,957 (135,994) (1,940,490) 867,442

Total income tax

(benefit) provision . . . \$ (140,063)\$ (324,534)\$(2,327,510)\$ 267,173

</TABLE>

The Company's deferred tax liability at September 30, 1997 and December 31, 1996 consists of the following:

Unrealized appreciation on investments \$ 390,502 \$ 2,295,998 Medical retirement benefits (81,345) (72,320)

Other (62,200) (36,231)

Net deferred income tax liability \$ 246,957 \$ 2,187,447

</TABLE>

The income tax benefit for the three months and nine months ended September 30, 1997 includes a tax benefit of \$88,934 realized as a result of the Company filing for a tax refund.

The exercise of nonqualified stock options and certain warrants give rise to compensation which is includable in the taxable income of recipients and deductible by the Company for federal and state income tax purposes. Compensation resulting from increases in the fair market value of the Company's common stock subsequent to the date of grant of the applicable exercised stock options and warrants is not recognized, in accordance with Accounting Principles Board Opinion No.25, as an expense for financial accounting purposes.

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#### NOTE 6. COMMITMENTS AND CONTINGENCIES

During 1993, the Company signed a ten-year lease with sublet provisions for office space. In 1995, this lease was amended to include additional office space. Rent expense under this lease was \$28,846 and \$41,784 for the three months ended September 30, 1997 and 1996, and \$101,562 and \$119,628 for the nine months ended September 30, 1997 and 1996, respectively. Future minimum lease payments in each of the following years are: 1998 -- \$168,768; 1999 -- \$176,030; 2000 -- \$178,561; 2001 -- \$178,561; 2002 -- \$178,561; thereafter \$101,946. Currently, the Company sublets part of its space to a company in which it has an investment.

In December 1993, the Company and MIT announced the establishment by the Company of the Harris & Harris Group Senior Professorship at MIT. Prior to the arrangement for the establishment of this Professorship, the Company had made

gifts of stock in start-up companies to MIT. These gifts, together with the contribution of \$700,000 in cash in 1993, which was expensed by the Company in 1993, were used to establish this named chair. The Company contributed to MIT securities with a cost basis of \$3,280, \$20,000 and \$20,000 in 1993, 1994, and 1995 respectively. These contributions will be applied to the MIT Pledge at their market value at the time the shares become publicly traded or otherwise monetized in a commercial transaction and are free from restriction as to sale by MIT. At September 30, 1997, the Company would have to fund additional cash and/or property that would have to be valued at a total of \$756,720 by December 1998, in order for the Senior Professorship to become permanent.

In January 1997, the Company signed a loan agreement with one of its investee companies for up to \$500,000. As of September 30, 1997, the Company had loaned \$200,000 to the investee company. In addition, the Company has guaranteed a bonus of up to \$40,000 to the key employees of the investee company.

In June 1997, the Company agreed to provide one of its investee companies with a \$450,000 revolving line of credit. The purpose of this line of credit, which will be secured by accounts receivable, is to provide for seasonal cash flow. To the extent that this line of credit is utilized, the Company will also receive warrants to purchase common stock.

In September 1997, the Company announced that the Board of Directors had voted to restructure the Company and become taxed as a RIC under Sub-Chapter M of the Internal Revenue Code. The Company will seek to qualify as a RIC in 1998. There can be no assurance that the Company will qualify as a RIC or that if it does qualify that it will continue to qualify.

One of the requirements to qualify as a RIC is for the Company to pay to shareholders dividends, equal to at least the Company's cumulative realized earnings and profits ("E&P") as defined. The Company currently estimates that E&P as of the end of 1997 will be at least \$7 million. Accordingly, the Company intends to pay cash dividends totaling approximately \$7 million before year-end 1998.

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In October 1997, the Company purchased for \$1.1 million a 12 percent Note of NeuroMetrix, Inc., due April 15, 1999, convertible into Preferred Stock that is convertible into Common Stock under certain circumstances at a price no higher than \$5.50 per Common Share. If converted at \$5.50 per share, Harris & Harris Group would own additional NeuroMetrix Preferred Stock convertible into 200,000 NeuroMetrix Common Shares.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Statement of Operations

The Company accounts for its operations under Generally Accepted Accounting Principles for investment companies. On this basis, the principal measure of its financial performance is captioned "Net (decrease) increase in net assets from operations," which is the sum of three elements. The first element is "Net operating gain (loss)," which is the difference between the Company's income from interest, dividends, and fees and its operating expenses, net of applicable income tax benefits. The second element is "Net realized gain (loss) on investments," which is the difference between the proceeds received from dispositions of portfolio securities and their stated cost, net of applicable income tax provisions (benefits). These two elements are combined in the Company's financial statements and reported as "Net realized gain (loss)." The third element, "Net (decrease) increase in unrealized appreciation on investments," is the net change in the fair value of the Company's investment portfolio, net of increase (decrease) in deferred income taxes that would become payable if the unrealized appreciation were realized through the sale or other disposition of the investment portfolio.

"Net realized gain (loss) on investments" and "Net (decrease) increase in unrealized appreciation on investments" are directly related. When a security is sold to realize a gain (loss), net unrealized appreciation decreases (increases) and net realized gain increases (decreases).

The Company's total assets and net assets were, respectively, \$32,636,379 and \$31,853,969 at September 30, 1997, versus \$38,555,290 and \$35,932,603 at December 31, 1996. Net asset value per share was \$3.05 at September 30, 1997, versus \$3.44 at December 31, 1996.

The Company's financial condition is dependent on the success of its investments. The Company has invested a substantial portion of its assets in private development stage or start-up companies. These private businesses tend to be thinly capitalized, unproven, small companies that lack management depth or have no history of operations. At September 30, 1997, 52.8 percent of the Company's \$32.6 million in total assets consisted of investments at fair value in private businesses, of which net unrealized appreciation was approximately \$0.3 million. At December 31, 1996, 48.8 percent of the Company's \$39.0 million in total assets consisted of investments at fair value in private businesses, of which net unrealized appreciation was approximately \$5.0 million before taxes.

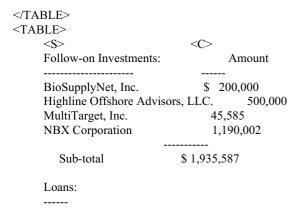
23

A summary of the Company's investment portfolio is as follows:

The accumulated unrealized appreciation on investments net of deferred taxes is \$832,812 at September 30, 1997, versus \$4,371,591 at December 31, 1996.

Following an initial investment in a private company, the Company may make additional investments in such investee in order to: (1) increase its ownership percentage; (2) to exercise warrants or options that were acquired in a prior financing; (3) to preserve the Company's proportionate ownership in a subsequent financing; or (4) attempt to preserve or enhance the value of the Company's investment. Such additional investments are referred to as "follow-on" investments. There can be no assurance that the Company will make follow-on investments or have sufficient funds to make additional investments. The failure to make such follow-on investments could jeopardize the viability of the investee company and the Company's investment or could result in a missed opportunity for the Company to participate to a greater extent in an investee's successful operations. The Company attempts to maintain adequate liquid capital to make follow-on investments in its private investee portfolio companies. The Company may elect not to make a follow-on investment either because it does not want to increase its concentration of risk or because it prefers other opportunities, even though the follow-on investment opportunity appears attractive.

The following table is a summary of the cash investments made by the Company in its private placement portfolio during the nine months ended September 30, 1997:



nFX Corporation \$ 200,000 Gel Sciences, Inc. 316,000 Harber Brothers Productions, Inc. 250,000

PureSpeech, Inc. 243.980

\$ 1,009,980 Sub-total

Exercise of Warrants:

NeuroMetrix, Inc. \$ 200,000 Princeton Video Image, Inc. 15,075

Sub-total \$ 215,075

\$ 3,160,642 Total

</TABLE>

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#### Results of Operations

#### Investment Income and Expenses:

The Company's principal objective is to achieve capital appreciation. Therefore, a significant portion of the investment portfolio is structured to maximize the potential for capital appreciation and provides little or no current yield in the form of dividends or interest. The Company does earn interest income from fixed-income securities, including U.S. Government Obligations. The amount of interest income earned varies based upon the average balance of the Company's fixed-income portfolio and the average yield on this portfolio.

The Company had interest income from fixed-income securities of \$362,330 and \$625,434 for the nine months ended September 30, 1997 and 1996, respectively. The decrease is a result of a decline in the balance of the Company's fixed-income portfolio. The Company also received dividends, consulting and administrative fees which totaled \$18,369 and \$49,146 for the nine months ended September 30, 1997 and 1996, respectively.

Operating expenses were \$2,068,654 and \$2,230,703 for the nine months ended September 30, 1997 and 1996, respectively. Most of the Company's operating expenses are related to employee and director compensation, office and rent expenses and consulting and professional fees (primarily legal and accounting fees). Operating expenses decreased as a result of the Company's reduction in administration and operations expense and professional fees.

Net operating losses before taxes were \$1,657,955 and \$1,518,432 for the nine months ended September 30, 1997 and 1996, respectively.

The Company has in the past relied, and continues to rely to a large extent, upon proceeds from sales of investments, rather than investment income, to defray a significant portion of its operating expenses. Because such sales cannot be predicted with certainty, the Company attempts to maintain adequate working capital to provide for fiscal periods when there are no such sales.

Realized Gains and Losses on Sales of Portfolio Securities:

During the nine months ended September 30, 1997, the Company sold various public securities realizing a net pre-tax gain of \$696,086, of which a net gain of \$1,730,910 had been recognized as unrealized in prior years, therefore, it decreased unrealized appreciation on investments. During the nine months ended September 30, 1996, the Company sold various public securities realizing a net pre-tax loss of \$213,584.

During the three months ended September 30, 1997, the Company sold various public securities realizing a net pre-tax loss of \$95,052, of which a net gain of \$288,770 had been recognized as unrealized in prior quarters, therefore, it decreased unrealized appreciation on investments. During the three months ended September 30, 1996, the Company sold various public securities realizing a net pre-tax loss of \$51,277.

Unrealized Appreciation and Depreciation of Portfolio Securities:

Net unrealized appreciation on investments before taxes decreased, during the nine months ended September 30, 1997, by \$5,444,275, from \$6,667,589 to \$1,223,314, owing primarily to decreased valuations of Gel Sciences, Inc., Harber Brothers Productions, Inc., nFX Corporation, Princeton Video Image, Inc. and PureSpeech, Inc., offset by the increased valuations of NBX Corporation and Nanophase Technologies, Inc.

Net unrealized appreciation on investments before taxes increased, during the nine months ended September 30, 1996, by \$2,475,384, from \$2,102,593 to \$4,577,977, owing primarily to increased valuations for Nanophase Technologies Corporation, Gel Sciences, Inc. Princeton Video Image, Inc., PHZ Capital Partners Limited Partnership, and Alliance Pharmaceutical Corporation, offset by the decreased valuations of Micracor Inc., Sonex International Corporation, Dynecology, Inc. and Cordex Petroleums, Inc.

Net unrealized appreciation on investments before taxes increased, during the three months ended September 30, 1997, by \$1,149,960, from \$73,354 to \$1,223,314, owing primarily to increased valuations of NBX Corporation, Fuisz Technologies and Zonagen, Inc., offset by decreased valuation of nFX Corporation.

Net unrealized appreciation on investments before taxes decreased, during the three months ended September 30, 1996, by \$424,708, from \$5,002,685 to \$4,577,977, owing primarily to decreased valuations of Micracor Inc., Dynecology, Inc. and Cordex Petroleums, Inc., offset slightly by an increase in the valuation of Alliance Pharmaceutical Corporation and Gel Sciences, Inc.

### Liquidity and Capital Resources

The Company reported total cash, receivables and marketable securities (the primary measure of liquidity) at September 30, 1997 of \$15,161,821, versus \$19,296,591 at December 31, 1996. Management believes that its cash, receivables and marketable securities provide the Company with sufficient liquidity for its operations.

As part of the Company's restructuring to be qualified as a Regulated Investment Company under Sub-Chapter M of the Internal Revenue Code, the Company is required to distribute to shareholders all its cumulative realized E&P before year end 1998 as a dividend. The Company currently estimates that E&P as of the end of 1997 may be at least \$7,000,000.

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#### Risks

Pursuant to Section 64(b)(1) of the Investment Company Act of 1940, a Business Development Company is required to describe the risk factors involved in an investment in the securities of such company inherent in the nature of the company's investment portfolio. There are significant risks inherent in the Company's venture capital business. The Company has invested a substantial portion of its assets in private development stage or start-up companies. These private businesses tend to be thinly capitalized, unproven, small companies that lack management depth and have not attained profitability or have no history of operations. Because of the speculative nature and the lack of a public market for these investments, there is a significantly greater risk of loss than is the case with traditional investment securities. The Company expects that some of its venture capital investments will be a complete loss or will be unprofitable and that some will appear to be likely to become successful but never realize their potential. The Company has been risk seeking rather than risk averse in its approach to venture capital and other investments. Neither the Company's investments nor an investment in the Company is intended to constitute a balanced investment program. The Company has in the past relied and continues to rely to a large extent upon proceeds from sales of investments rather than investment income to defray a significant portion of its operating expenses.

#### PART II. OTHER INFORMATION

Item 1. Legal Proceedings None

Item 2. Changes in Securities

None

Item 3. Defaults Upon Senior Securities None

Item 4. Submission of Matters to a Vote of Security Holders

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

- (a) See Exhibit Index for Exhibits to the Form 10-Q
- (b) None

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#### EXHIBIT INDEX

Item Number (of Item 601 of Regulation S-K)

27. Financial Data Schedule

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#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Harris & Harris Group, Inc.

Date: November 14, 1997

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- <ARTICLE> 6
- <CIK> 0000893739
- <NAME> HARRIS & HARRIS GROUP, INC.

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